

D6.4 AEOLIX QUICK WIN IMPACTS AND BUSINESS PARADIGM SHIFT ANALYSIS

Lead Beneficiary: CERTH

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The main objective of this document is to present the quick wins impact of the AEOLIX platform. The implementation of AEOLIX through the Living Labs requires an alternation of their existing business model and a set of business process or service performance rapid improvements. This business paradigm shift has been showed through the quick wins impact analysis provided from the mature Living Labs. Mature Living Labs are considering the ones who developed fast integration with AEOLIX platform, and they are technically advanced.

The First chapter describes the scope and the objectives of the present deliverable. In addition, the first chapter also includes a section about the intended audience and the structure of the report.

The Second chapter contains the methodology and approach that has been followed in order to report the quick wins from the Living Labs. It's also analyzed the five main factors for the quick win assessment being the transferability, cooperation improvements, cost/benefit big changes, mutual value creation and growth capacity.

The Third chapter presents the paradigm shift and the quick wins impact of each selected Living Lab. Each quick win is further examined on the potential of growth multiply to the related stakeholders and potential transferability to other related partners.

Finally, the Fourth chapter shows the benchmark on the quantitative results of the questionnaire survey to the Living Labs as well as presents the future challenges of the AEOLIX platform

